

# Team Pinnacle

"No Dreams Left Behind"  
www.slightedgewealth.com



Congratulations and welcome to Team Pinnacle!  
Complete this form with your up-line support team.  
Call **703-318-5698** immediately and listen to the Getting Started Training Recording.  
Visit [www.pplfirststep.com](http://www.pplfirststep.com) and read all of the material and watch the videos.

**Phase 1**  
Get paid  
Get promoted.

## 1. YOUR "WHY"

What's Hurting You! If you had all the time and money you needed, how would your life change?  
Write down your dreams for the life you want to create. Also what's one goal we can help you accomplish right now?

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## 2. CREATE YOUR LIST\*

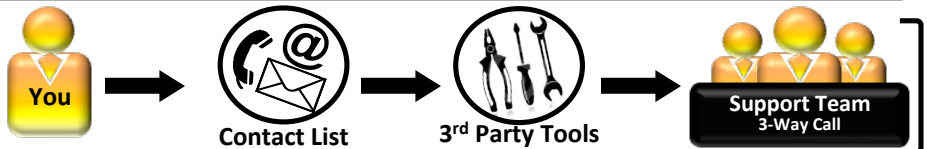
Your contact list is the foundation of your business. Write down everyone you know.  
Don't pre-judge anyone. Start with your top ten right now and continue on additional pages as needed.

Name	Phone	Background	Tool	Follow Up	3Way	Event
1.*	_____	_____	_____	◇	◇	◇
2.*	_____	_____	_____	◇	◇	◇
3.*	_____	_____	_____	◇	◇	◇
4.	_____	_____	_____	◇	◇	◇
5.	_____	_____	_____	◇	◇	◇
6.	_____	_____	_____	◇	◇	◇
7.	_____	_____	_____	◇	◇	◇
8.	_____	_____	_____	◇	◇	◇
9.	_____	_____	_____	◇	◇	◇
10.	_____	_____	_____	◇	◇	◇

**3<sup>rd</sup> Party Tools:** PBR / PCC / DVD / WS=Website / MAG Magazine / SC=Sizzle Call / SD=Sit Down / LDP=Long Distance Package  
\* Who are the 3 people you want to benefit the most? List them first. Make sure you contact these people with the help of your support team.

## 3. THE EXPOSURE PROCESS

Very important. Allow your support team to coach you how to do it correctly.



## 4. LAUNCH YOUR BUSINESS

Schedule your PBR and PCC with your support team.

◇ PBR-Private Business Reception	Date	Time	Expert
◇ PCC- Private Conference Call	Date	Time	Expert

**Your First Goal**  
**RECRUIT 1**

When you recruit your first Fast Start Associate, with membership you get paid and Promoted!

## 5. YOUR SUPPORT TEAM

These Associates are paid to help you.

◇ Director	Name	Phone
◇ Executive Director	Name	Phone



## 6. GET PLUGGED IN

Stay connected to Team Pinnacle and plug into the events

◇ Business Briefing	Day / Time	Address
◇ Core Training	Day / Time	Address
◇ Conference Calls	Every Sunday and Wednesday at 9:45 pm ET, 8:45 pm CT, 6:45 pm PT 712-432-7608 code: 68851#	
◇ Personal Development	Start with <u>Jeff Olson Power Training</u> CD	

